



Ajibola Ponnle

Ajibola is an accomplished and result orientated consultant with demonstrated competence in partnering with businesses to design and implement solutions that enhance organisational capacity through experiential individual and team development.

She has a Bachelors degree in Economics from the University of Ibadan, Nigeria and an M.Sc. in Organisational Psychology from the University of London. She is a Chartered Accountant and Chartered Tax Practitioner with 20 years experience in various fields ranging from finance and business audit to team development consultancy. She started her career in 1993 with Arthur Andersen, having worked in various units including audit, process re-engineering, and HR consultancy. She joined British American Tobacco as one of the founding pre-merger staff and rose quickly to a senior leadership position as the youngest Senior Management staff in the early 2000s. She was an instrumental member of the culture change project after the merger of BAT and Nigerian Tobacco Company and was key to establishing and documenting the processes and policies for the new Company. She pioneered the establishment of a new Finance Business Partner Unit, the Marketing Finance Department, which at the time was a new and emerging unit worldwide with very little precedence to its operations. By 2001 Ajibola was a member of both the Marketing and the Finance top management teams and acted as Executive Secretary to the BATs Top Team. She also gained vast experience here in brand marketing, sales/distribution and finance strategies pioneering many initiatives that improved finance operations, rationalized marketing spend and improved the effectiveness of the marketing budgeting process.

Ajibola has a passion for learning and with particular interest in long term cognitive and behavioural training transfer. This led to the establishment of TeamBuilding Africa Consultancy in 2007, a strategic partner of Teambuilding USA and 3e Performance UK. Ajibola leads the team to develop and design customized value-added solutions focusing on individual and team learning and growth using experiential and accelerated learning techniques. She has gone through various intensive training programs in experiential training techniques and organization learning. She is a certified Behavioural Analyst and Life and Core Energy Coach (the first in Nigeria), a Level A and B certified Psychometrics Assessor and also a faculty member of Lagos Business School.

Ajibola is also a postgraduate alumnus of George Washington University, Washington DC, USA and a member of the world renowned International Coaching Federation (ICF) and is also the President of International Coach Federation Nigeria Chapter-In-Formation. Her niche is Corporate Coaching with a specialisation in Leadership and Team Coaching. Ajibola is an articulate and passionate Leadership Coach with natural intuition that helps her clients get to the core of their thoughts, actions and behaviours.